

air cargo update

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The first and only PAN-Regional Magazine
Middle East - Africa - Asia and beyond



ACI Logistics: Kenya's Pride in Dubai

Lionel Smith
Managing Director

السعودية SAUDIA CARGO

The Lounge



Katie Viera

Managing Partner & Chief Creative Officer HQWS

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EDITORIAL

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Middle East, Africa, Asia & beyond

Air Cargo Update serves as a platform to share news and discuss critical issues within the Air Cargo Industry from the Middle East, South Asia and African region.

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Editor's Note Better days

March statistics in the air freight industry points to a good start with volumes increasing by 14 percent in terms of freight ton kilometers (FTK) during the first quarter (Q1) of the year compared to the same period last year.

The International Air Transport Association (IATA) says this was "the fastest pace of growth recorded since October 2010" and was largely attributed to increased activities globally in exports.

Air freight companies, logistics and others connected in the supply-chain of the industry are upbeat about the prospects of having better days. We couldn't agree more.

This month, most industry players are converging at Messe Munchen for the much awaited biennial Air Cargo Europe (May 9-12, 2017), considered as the ideal platform to network, initiate business and expand knowledge about the air freight industry across the continent, the Middle East, Africa, Asia, the Americas and even the Pacific.

More than 2,000 exhibitors and about 60,000 visitors from across the globe are expected to attend this major event. A healthy business is all what they want.

In this edition, we're bringing you the story of an Indian entrepreneur born and bred in Kenya who made a fortune in Dubai by transporting humanitarian cargo to troubled areas across Africa and the Middle East. His entrepreneurial spirit lives on with a new business venture, touching many lives in the process.

From India, we will expound on the latest initiative of the government to fully utilize 24 airports to enhance the country's air cargo industry amid a great potential to speed up transporting goods across its vast regions.

In technology news, we're bringing you Boom Supersonic, the fastest commercial passenger in the world, designed to cut by half the travel time between long haul destinations. Venture capitalists from Silicon Valley are mainly funding this futuristic project.

This is going to be an exciting year for both the aviation and air cargo industry with game-changers about to enter the market from different fronts.

These and more news and features in this latest edition of the Air Cargo Update.

Gemma Casas
Editor

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The LOUNGE

A visit to Dubai leads to a global events company

“Never be afraid to ask for help. Ask people. Reach out. Have mentors around you. Surround yourself with people who are better than you and learn from them. We’re all learning every day.”

Katie Viera was a young marketing specialist when she first came to Dubai in the 1990s for a British trade mission.

Going back and forth to the UAE for different assignments, she fell in love with the country and decided to take a chance. She set up her own events company, the HQ Creative, with a local partner and two decades on, it's now one of the largest in the Middle East.

“I came back and forth and decided that I wanted to be here. I actually reached out to one of my clients. You need a local partner and so I spoke to a client and we became partners in the initial company,” Viera recalled. “It was just me and a secretary and a designer and about three months later an accountant. So we were a very tiny team. Our first major production was the Silver Jubilee anniversary in Abu Dhabi in 1996.”

After its major production, HQ Creative had been entrusted to handle even bigger and more grandiose events like the 41st and 44th UAE National Day Celebrations, the RTA Metro Dubai Launch, the Etihad Museum Opening, the Zayed Heritage Festival, the State Visit of HM Queen Elizabeth II under the Crown Prince's Court of Abu Dhabi, Dubai International Financial Center's annual celebrations, among other major projects.

Producing these spectacular events feed the cargo industry with lots of business as creating them require so many supplies and other production materials.

Lights, sound and AV kits, among others, had to be flown



Katie Viera
Managing Partner & Chief Creative Officer HQWS

by plane to save time and protect them from damage.

Last February, HQ Creative merged with Worldwide Shows Corporation, a global leader in international events, live entertainment and communications industry based in Milan, Italy.

The merger resulted to the formation of HQ Worldwide Shows (HQWS) which is now the largest events company in the region and is expected to produce major shows in Dubai with Expo 2020 coming.

For those who are seeking to make it big in Dubai, Viera, the managing partner & chief creative officer of HQWS, said it pays to be bold.

“Always follow your heart and make sure you got your head with you. I've always been a dreamer. Don't be afraid. Be brave. I think bravery is really, really important. You dream something and you do it and make it happen,” she told *Air Cargo Update*.

Another key philosophy in making it big: Never be afraid to ask for help.

“Never be afraid to ask for help. Ask people. Reach out. Have mentors around you. Surround yourself with people who are better than you and learn from them. We're all learning every day,” said Viera.

And more importantly, she said, “Be humble.”

When she's not at work, Viera spends time just thinking.

“I like time to think and spend time with my family,” she said.

Viera said she never got the chance to travel much during her first 15 years in the UAE. But these days, she's up for traveling with the merger.

And one of her must-see places is Japan.

“I'd love to go to Japan, the Far East. I really love new cultures,” she said. “The great thing with this partnership is I'm going to travel to exciting places.”

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GLOBAL NEWS

UAE freight and logistics urged to get VAT ready



NAFL President Nadia Abdul Aziz

DUBAI: The National Association of Freight and Logistics is urging its members to get ready in implementing the Value Added Tax (VAT) on all of their transactions with the industry expected to be the most impacted because of the constant movements of goods in and out of the UAE.

The UAE government is poised to implement a 5 percent VAT on all goods and services effective January 2018, the first in the Middle East to impose such in a post-oil era economy.

The UAE VAT, which is the same as Japan, is the lowest in the world. Bhutan has the highest at 50 percent.

The UAE government mandates registered businesses and traders to charge VAT to all of their customers at the prevailing rate and incur VAT on goods/services that they buy from suppliers effective next year. The Ministry of Finance says businesses should carefully document their business income and costs and associated VAT charges as the difference between these sums is reclaimed or paid to the government.

Under the leadership of NAFL President Nadia Abdul Aziz, the members underwent a brief seminar about VAT and the Blockchain technology.

The event was attended by a majority of its members and non-members in addition to representatives of Emirates airline, flydubai, Etihad Airways, Dubai Customs, Dubai Airport, Head of Air Cargo operations, IATA, officials from airlines and United Advocates.

Top officials from United Advocates, IBM, and Deloitte & Touche addressed the networking event and talked about issues related with VAT and Blockchain and how these will enhance the industry.

Addressing the event, Abdul Aziz presented the progress report of the Association. She urged the members to get the benefits of important industry-related courses being offered by NAFL.

She also welcomed Mr. Abdulla Bin Khediya, who has been appointed as the Senior Executive Coordinator between NAFL and His Highness Sheikh Ahmed Bin Saeed Al Maktoum's office, Honorary patron of NAFL.

"The main reason for this workshop and the networking event is to talk about various initiatives of NAFL and exchange experiences. We want to raise freight forwarding standards in the UAE. To achieve this goal, we do training workshops and networking events and many of them are complementary to our members," she explained.

NAFL works with a lot of vendors and tries to get as much as possible discounts for its members, she informed and listed the latest reputable vendors of NAFL.

Citing an example, she said a couple of NAFL members have excellent knowledge regarding Africa market, Iraq and other important markets. They can exchange the business and knowledge within the network of members so others can get the benefit of it to expand their business.

NAFL has more than 380 members including 20 associate members.

The association provides more than 16 quality workshops annually in addition to free lawyer services to its members.

She said VAT is an important topic and NAFL wants its members to be prepared before it becomes effective from January 1, 2018. The Blockchain is another area where members should get knowledge.

"We have brought industry specialists to talk about the VAT and Blockchain here at the event as we want to be proactive and prepare our members for any innovative changes taking place in the UAE," she said.

Addressing the event, United Advocates' Finance & Tax Advisor Markos Brotzakis highlighted the advantages and disadvantages of VAT. He also put the spotlight on its impact on businesses.

He also talked about VAT rates and penalties in case of default of payments, registration dates as well as technical issues.

Deloitte VAT Manager Andreas Agapiou highlighted technical aspects of VAT and procedures to be adopted by businesses.

Iqbal Ali Khan, Strategy and Business Development Executive for the Global Payment Industry & Blockchains at IBM, explained the importance of Blockchain.

Khan said it's a shared ledger technology allowing any participant in the business network to see the system of record. He also talked about the benefits of Blockchain.

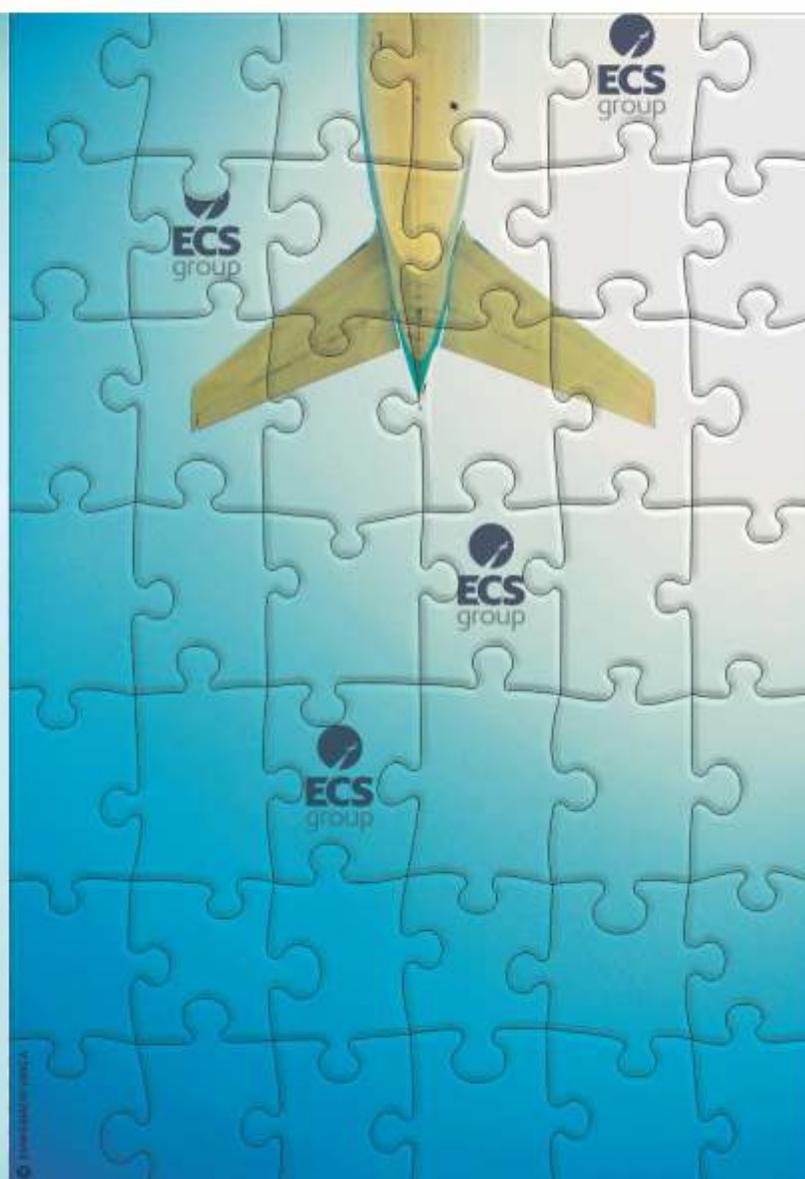
Most of the Dubai government transactions will move to Blockchain by 2020 as per the directive of His Highness Sheikh Hamdan bin Mohammed bin Rashid Al Maktoum, the Crown Prince of Dubai.

The market size of Blockchain is estimated to increase from \$210 million in 2016 to \$2.3 billion by 2020.

“We have brought industry specialists to talk about the VAT and Blockchain here at the event as we want to be proactive and prepare our members for any innovative changes taking place in the UAE.”

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GLOBAL NEWS

IAG Cargo posts €256M commercial revenue for Q1 2017

IAG Cargo says its commercial revenue totaled €256 million from January 1 to March 31, 2017, down by 2.1 percent.

Still, the company says this seems to be a good year with airfreight market showing signs of stability.

Overall yield for the year was down 5.5 percent at constant exchange. Volumes were up 3.6 percent, while capacity grew by 12 percent.

“Our Q1 2017 performance has seen an encouraging start to the year. We have seen several sectors of the airfreight market stabilize, with some regional volume growth,” said Lewis Girdwood, Chief Financial Officer at IAG Cargo.

He said increased demand from Asia Pacific and Europe has led to a growth in airfreight volumes between the two regions, driven in part by sea freight constraints.

“With over 150 flights per week to and from 15 Asian destinations, we are well placed to work closely with our freight forwarding partners to



help alleviate this pressure and ensure shippers' supply chains remain uninterrupted. Through the first quarter of the year we saw a 34 percent rise in volumes from Europe to Asia Pacific when compared to the same period in 2016, with fashion, spare parts, fresh fish and leather goods performing particularly well,” said Girdwood.

The UK and European markets have

also performed well, Girdwood said.

But the CFO said the global airfreight market remains challenged overall with certain areas facing problems with oversupply of capacity.

He said IAG Cargo will introduce a new website for its customers on the second quarter of the year & will focus on cost management combined with premium product growth.

Panache partners with RSA Logistics for HORECA operations



Abhishek Ajay Shah (left) and Vishaal Shah

DUBAI: Panache International has partnered with supply-chain specialist RSA Logistics for complete supply-chain solutions which include contract logistics, transportation, distribution, and international freight.

Panache pioneers in the Hotel, Restaurant and Café (HORECA) industry. It produces premier hospitality-oriented range, Raha, and its heavy-duty elegant tableware, Mozaik, which are available in retail and supplied as well to the Emaar Hospitality Group, Dusit Thani Hotels, Kempinski

Hotels, and Fairmont Hotels, as well as other restaurants and cafes.

The CEO of Panache International Vishaal Shah and the Managing Director of RSA Logistics Abhishek Ajay Shah are both members of Endeavor Entrepreneurs, a non-profit global organization that look to scale and multiply the effect of their business within their ecosystem.

RSA Logistics is known for its expertise with packaged foods and packaging solutions management, and its 3PL services have bagged many awards, including the recent Gulf Customer Experience Award and the Middle East HR Excellence Awards 2016.

Africa's fast-growing JUMIA.com marketplace gets cross-border shipping partner



NIGERIA: Online marketplace JUMIA.com is partnering with SEKO Logistics to accelerate the growth of its business, which already trades with over 500,000 local companies in Africa every day.

JUMIA.com—part of the JUMIA Group serving 23 African countries—was founded in 2012 and is already the largest online retailer in Africa in markets such as Nigeria, Ghana, Kenya and Egypt. Its development is supported by AXA, Goldman Sachs, Orange, CDC, Rocket Internet and MTN.

It has chosen SEKO Logistics as its official logistics partner to operate JUMIA's Fulfillment Center in China, as well as to provide cross-border shipping services for orders from Chinese merchants. SEKO won the contract on the strength of its extensive experience and expertise in supporting the supply chains of various online marketplaces for cross-border e-Commerce orders from Asia Pacific.

Eddie Lee, Director of e-Commerce, Greater China, at SEKO Logistics, said: "The big challenge for online marketplaces is understanding how to ship cross-border B2C orders in terms of process, requirements and rate-level benefits. This is an area where we have proven expertise, backed by our award-winning technology. The team at JUMIA.com recognized our ability to provide B2C export solutions from China as well as our experience in managing Chinese sellers locally on behalf of JUMIA."

He said SEKO which also entered a partnership with ALIBABA and other marketplaces in Southeast Asia is excited to be the official 3PL for another big marketplace in the region.

JUMIA was founded on the basis of a strong belief that the internet can improve people's lives in Africa. This includes giving customers access to new services, enabling African companies to grow, and creating a sustainable impact for Africa.

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CARGO AID

UAE doctors volunteer 2000 hours to serve Somali poor

HARGEISA, SOMALIA: An elite group of UAE doctors have offered to provide 2,000 hours of life-saving medical care to poor Somali children and elderly patients by working in the Emirati-Somali Mobile Hospital that currently offers humanitarian, diagnostic, therapeutic and preventative services to poor people in the Somali city of Hargeisa.

This is in keeping with the directives of President His Highness Sheikh Khalifa bin Zayed Al Nahyan for 2017 to be the Year of Giving, coinciding with the "For You Somalia" campaign, as a joint humanitarian initiative of the Zayed Giving Initiative, Dar Al Ber Society, Sharjah Charity House and the Saudi-German Hospital, under the supervision of the Emirates Volunteering Centre, the Emirates News Agency WAM reported.

Dr. Adel Al Shamri, CEO of the Zayed Giving Initiative and a heart surgeon, stressed that the initiative aims to attract citizen doctors, training and preparing them for local and international volunteer work to serve poor patients and reduce the suffering of children and the elderly, in keeping with the humanitarian spirit of the founding father Sheikh Zayed bin Sultan Al Nahyan, and as an extension of the bridges of goodness and giving by the children of the UAE.



Under the Zayed Giving Initiative and its strategic humanitarian partners, the UAE's youth, the children of Zayed, have decreased the suffering of the poor in different countries of the world in past years by volunteering over 5 million hours in many innovative local and international volunteering initiatives.

Dr. Shamsa Al Awar, Executive Director of Humanity Doctors, said UAE citizen doctors volunteered thousands of hours to serve the poor in mobile clinics and hospitals in Somalia, by forming diagnostic medical teams for the early detection of diseases, therapeutic teams offering free treatment for children and the elderly, and educational teams to increase community awareness about important diseases and the best types of treatment and protection.

FedEx Cares continues \$200M pledge through 2020

DUBAI: FedEx Express, a subsidiary of FedEx Corp. (NYSE: FDX) and the world's largest express transportation company, recently concluded its FedEx Cares campaign, a program designed to benefit local communities.

FedEx Cares is the company's global giving platform, where FedEx has committed to invest US\$200 million in more than 200 global communities by 2020 to create opportunities and deliver positive change globally.

The global FedEx Cares volunteering program involves FedEx team members and their families donating their personal time and effort in giving back to the communities they live in.

"Our People are at the heart of our corporate culture" explained David Ross, regional president of FedEx

Express Middle East, India Subcontinent and Africa. "This commitment reflects the passion our team members have giving back to their communities."

In the Middle East, FedEx team members participated in various activities through the FedEx Cares program, including: Bringing smiles to children at a cancer hospital in Kuwait; Entertaining people with down syndrome during a picnic in Bahrain; Sharing joy with children with special needs through a fun fair organized in the FedEx Garhoud station in Dubai; Protecting the environment by cleaning the desert in Dubai; and hosting a blood donation drive in Kuwait, Abu Dhabi and Bahrain.

Over the past 12 years, the campaign has expanded to nearly 400 cities around the world.

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GLOBAL NEWS

Turkish Cargo is tapped to bring fresh seafood from Izmir to Tel Aviv

ISTANBUL: Turkish Cargo began last month scheduled flights between Izmir and Tel Aviv carrying fresh seafood from the Aegean region.

Known for its reliability to deliver goods on time, importers and exporters of the Aegean fish and other seafood believe Turkish Cargo will keep the products safe and fresh until they are consumed in their final destinations.

Turkish Cargo is one of the world's leading cargo carriers with direct access to 120 countries apart from its extensive network to other routes through Turkish Airlines.

The Aegean region produces three of the four most in demand fish in the world. Demand for fresh seafood products from the area is high, thus, an effective and quick delivery is a



must for buyers.

Turkish Cargo aims to bring the Aegean fish and seafood products to Tel Aviv the same day they were harvested in Izmir to keep their quality and freshness.

World Bank launches XL Africa to support tech entrepreneurs



WASHINGTON: World Bank recently launched XL Africa aiming to support 20 most promising digital startups in the continent through seed capital of \$250,000 to \$1.5 million.

Under the program, startups will

receive mentoring from global and local experts, learn through a tailor-made curriculum, increase their regional visibility, and get access to potential corporate partners and investors.

Prominent African investments groups which include the African Business Angel Network (ABAN), Angel Hub Ventures, Goodwell Investments, Knife Capital, Nest Africa, Silvertree Capital, Singularity Investments, South African Business Angel Network (SABAN), TLcom Capital, Zephyr Acorn and 4Di Capital, and corporate partners, such as Orange, Eco, Ringier, and Thomson Reuters, are also backing up the program.

"Digital startups are important drivers of innovation in Africa," said Makhtar Diop, Vice President for Africa World Bank. "To scale and spread new technologies and services beyond borders, they

need an integrated ecosystem that provides access to regional markets and global finance. Pan-African initiatives like XL Africa play a critical role by linking local startups with corporations and investors across the continent."

The program comes at a time of increasing interest in the African digital sector.

According to a recent report by Disrupt Africa, in 2016, the number of tech startups that secured funding increased by 16.8% compared to 2015.



Jebel Ali Customs Center seized 348 illegal shipments in 2016

DUBAI: The Jebel Ali Customs Center seized last year 348 shipments believed to contain fake and prohibited items, the Dubai Customs said.

Yousuf Al Hashemi, Director of Jebel Ali Customs Center, said the seizures contained more than 700,000 tramadol narcotic pills, and quantities of Naswar tobacco derivative, silica powder, smuggled cigarettes, fake goods, and endangered sandal wood.

The items were detected in coordination with local and global security authorities.

Al Hashemi said their performance was also enhanced through the use of the latest technologies and devices in inspecting the shipments.

The Dubai Customs said seized items this year is up by 24 percent compared to 2015 wherein they seized only 281 shipments. The Center inspected 237,716 containers and carried out 605,000 customs transactions in 2016.

Al Hashemi said the Center will adopt more sophisticated technologies and equipment in the future to further



enhance their job functions. This involves having a radioactive vehicle and container scanning unit.

“The inclusion of sophisticated inspection tools has raised commitment and performance levels in Jebel Ali from 42% in 2010 to 91.7% in 2013. In 2016, client satisfaction went up to 87%, and employee satisfaction reached 88%,” the official said.

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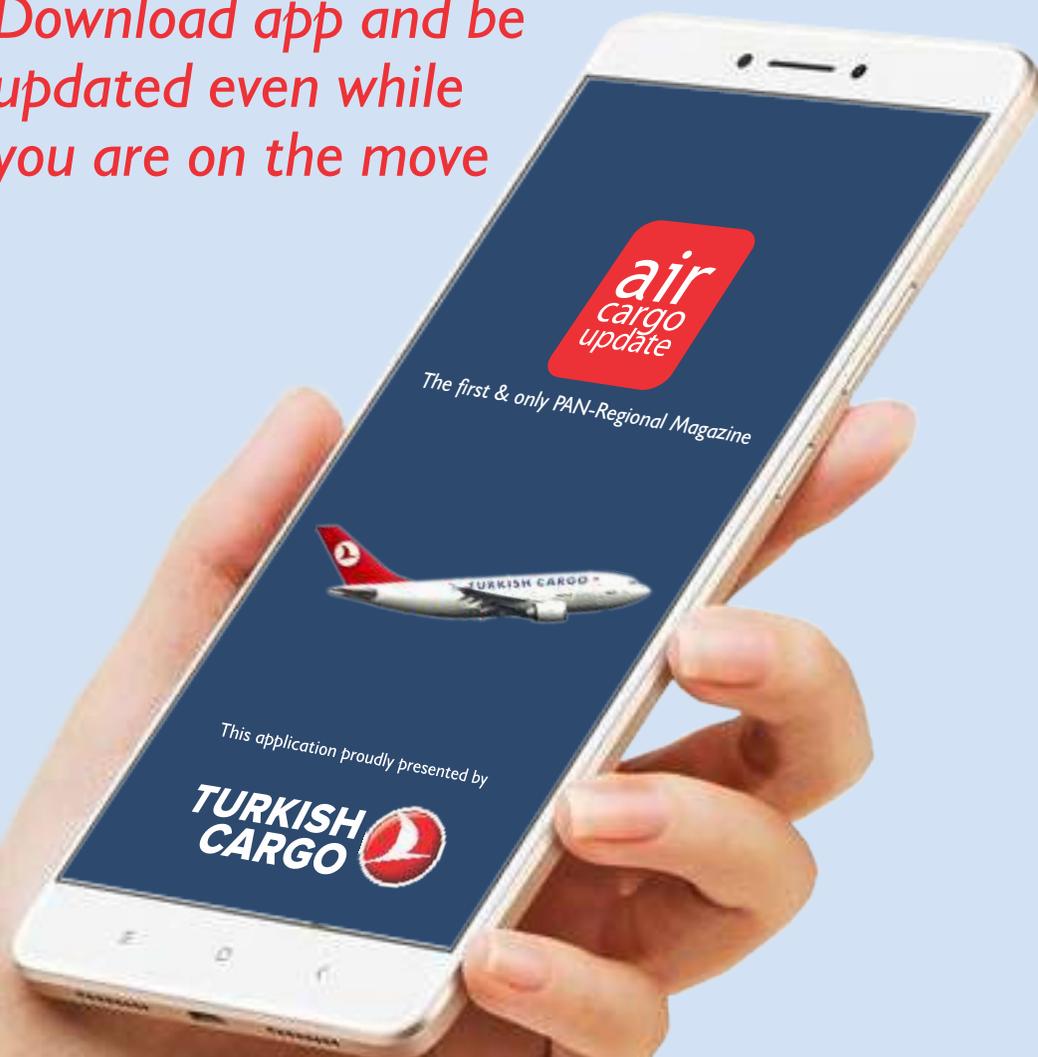
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GLOBAL NEWS

Maritime industry in Africa calls for trade reforms

ABUJA: The Association of African Maritime Administrations (AAMA) has called on the region's political leaders to help them enhance trade facilitation across the continent to increase business activities.

At the conclusion of the group's AAMA conference in Abuja, members agreed their countries must have the political will to facilitate trade in a transparent and simple way to encourage investors.

These reforms, they said, would open up opportunities and usher economic development in many remote and poor villages across the continent.

Members were also enjoined to focus on minimizing environmental damage and expedited recovery from catastrophic events; prevention of hostile and criminal acts



at sea, and coordination/harmonization of the prosecution of offenders; and population protection, including assets and critical infrastructure from maritime pollution and prevention of dumping of toxic and nuclear waste.

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Air Cargo Integrators: Kenya's pride in Dubai



Massive 3PL offers state-of-the-art facilities for import-driven economy



“We have a fully automated, multi-modal warehousing facility in DWC where we can provide wide range of specialist services under variant temperatures from chilled to controlled to ambient.” - Lionel Smith.

With a towering height, it's impossible not to notice Lionel Smith in a crowd. This Indian-descent entrepreneur from Kenya also stands out for building a business empire from scratch.

Smith moved to Kenya in 1988 to set up and operate duty free stores at the Jomo Kenyatta International Airport. Working closely with multinationals such as Philip Morris and Samsonite, he set up his own business in distribution of various branded products in 1993.

“I sold my business in 1998 and moved with my family to Dubai to seek opportunities in the aviation industry, an industry I have always been very passionate about,” Smith recalled.

With not much capital but plenty of guts and strong business acumen, he set up Air Cargo Integrators (ACI) in 2001.

Thereafter, doors of opportunities opened for Smith and he seized every moment by working hard, day and night, to build a business that represented a true reflection of his personality - trustworthy, ethical and transparent.

“I started as a one-man show. From sales and customer service to operational functions, handling all paperwork and accounting, I literally did everything!” he fondly recalled his early years in the business.

Nurturing a trusted name

Within just a few years, under Smith's management, the company expanded steadily, as did the stature of the company and ACI was arguably known as the most reliable airfreight solutions provider with expertise on distress and war torn zones.

Among its customer base of multi-nationals and non-governmental-organisations (NGOs) in particular, ACI was the premier choice when it

“ We did volumes of air cargo movement until 2013. However, by mid 2013 we experienced a decline in cargo yields and made an executive decision to extend the spectrum of our services to facilitate freight forwarding and 3 PL Logistics requirements. ”



COVER STORY



"It took us years to build the platform we stand on today."

came to specialised movement of relief goods and supplies to war-besieged Afghanistan and Iraq.

"We worked directly with all the major NGOs like Médecins Sans Frontières (MSF), Save the Children, UNICEF and WFP. We worked with all the local and International freight forwarders. We have been in partnership with Etihad Airways since 2006 operating a 747 freighter on weekly bases into Kabul Airport. This partnership and support from Etihad has been invaluable to us. Our presence in Afghanistan even after the liberation has been instrumental in the re-habilitation of the country," said Smith.

Since 2004, ACI continues its freight forwarding activities in Afghanistan.

The company's highly experienced team is based in Kabul Airport and City to provide services to loyal customers with local handling, clearance and door-to-door delivery within the country.

ACI has been very active in Iraq since the US-led invasion began in 2003.

"We had contracts to operate passenger flights to all the major airports and air bases during the

invasion of Iraq," said Smith and stressed that at its peak, his company was operating over 1,000 flights a year into Iraq.

"From Dubai and Kuwait into Basra, Baghdad, Erbil, Mosul, Kirkuk and other air bases, we covered all of Iraq. We still offer viable solutions to our customers into Iraq."

ACI continues to be focused on hard to reach areas like Sudan, Somalia, the Democratic Republic of Congo, Yemen and even Libya.

"Our specialty is in areas which are difficult to access. For example, we have been successful in flying wide body freighters with humanitarian supplies into Sana'a, Yemen. We complete difficult air operations in cities hit with natural disasters such as Kathmandu. We have the experience and expertise to provide solutions for emergencies," Smith said with confidence.

When asked to share his thoughts on how to grow a business, Smith said: "I believe that one needs to be patient and persistent. One needs to develop a stable reputation. One needs to build confidence and credibility among colleagues. These elements

will cement your presence in the market and the community at large will have faith your intentions and you will get support from all around you."

"It took us years to build the platform we stand on today. Our hard work and perseverance; our business ethics and respect for people within our fraternity and most importantly, the high level of standards we have maintained reflects who we are and what we stand for today. Our ability to maintain relationships with our customers who have been with us since 2001, speaks for itself and we look forward to carrying on the same pace and style with new and emerging local and international businesses in this industry," he added.

By 2013, Smith had decided to expand their company's scope to include freight forwarding and logistics services.

"We did volumes of air cargo movement until 2013. However, by mid 2013 we experienced a decline in cargo yields and made an executive decision to extend the spectrum of our services to facilitate freight forwarding and 3PL logistics requirements," he said.



COVER STORY



Massive 3PL

An astute businessman, Smith began working on his 3PL warehouse project two years ago with a vision to make it a profitable venture attuned with the needs of the import-driven economy of the UAE.

Strategically located in Dubai World Central (DWC), ACI's newly-built 8,100-sqm logistic facility is within the precincts of Al Maktoum International Airport, an emerging airport hub serving as a multi-modal logistics hub for more than 12 million

tons of freight per year.

This state-of-the-art facility caters to an array of industries, which include: Manufacturing, Industrial, Retail, FMCG, Healthcare, Oil & Gas, Automotive Logistics and Humanitarian Relief Services.

"We have a fully automated, multi-modal warehousing facility in DWC where we can provide wide range of specialist services under variant temperatures from chilled to controlled to ambient," said Smith.

The warehouse is designed to

accommodate up to 10,000 pallet positions; offering range of expert handling services complimented with the latest innovations in warehouse software management systems.

"With this mix we can offer complete solutions to small and medium enterprises," said Smith.

Smith credits the UAE leadership for his exponential business growth, coupled with patience, good reputation and credibility.

"Dubai has given us many opportunities to fulfill our dreams and ambitions. I attribute my company's success to the great leadership of our country. And I hope I can contribute towards the growth of this beautiful country in the same way," the businessman said.

Over the next 10 years, Smith projects the UAE logistics industry to double if not quadruple in size.

"Logistics in the UAE has a great potential. It is growing from strength to strength and I believe that there are huge requirements for logistics and 3PL facilities within new and existing industrial and commercial sectors. Demand is growing rapidly and I see growth of up to 200 percent within the next 10 years," Smith surmised.

About ACI

Founded in 2001, Air Cargo Integrators (ACI) provides total integrated package solutions for multi-modal freight requirements. With an unwavering commitment to customer satisfaction, the company provides innovative, efficient and cost effective methods to keep the supply chain unbroken.



Based in the United Arab Emirates, ACI's offices are located in the Jumeirah Lake Towers (JLT) and Dubai World Central (DWC), Dubai. A global network with offices in Kabul, Mumbai, Nairobi and London Heathrow, ACI is reputed for personalized, reliable and unmatched services.

Visit www.aci.ae for more information



Training a must in handling dangerous goods



The handling and transportation of Dangerous Goods require immense care as it could compromise a handler's safety and health when not handled properly and in accordance with IATA's Dangerous Goods Regulations (DGR). Each transportable hazardous material carries an equal amount of side effects and damage potential. While all cargo handlers are confident in handling all hazardous materials, it is better to be trained well in preventing any hazardous content touching against the human skin.

Air Cargo Update met with Dangerous Goods expert Balaji Thota, formerly the head of DGR trainings at Sharaf Academy in Dubai, and we discussed why a thorough training at regular intervals is required to effectively handle dangerous goods without accidents.

Items marked as Dangerous Goods include perfumes, lithium batteries for laptops, mobile, radioactive materials for oil and gas industries, etc.

Dangerous Goods certification

Dangerous Goods certification is one

of the mandatory requirements in cargo, logistics and freight industry which comprises of air, sea, road and rail modes of transport. However Air mode is monitored by concern Civil Aviation Authorities.

Balaji notes, "Based on the job responsibilities the Dangerous goods training topics and duration defer. At the end of the course, student shall gain the knowledge about dangerous goods which will help to perform their jobs without compromising safety".

Training provided

Compromise in Dangerous Goods



Balaji Thota



training means high risk for aircraft and fellow passengers. The Dangerous Goods acceptance personnel always play a vital role.

His/her competency level and decision-making is one of the factors to decide whether the aircraft will reach destination safely or not. Thus, extensive training is given in the classroom by a qualified, experienced and IATA and CAA approved instructors.

All nine classes of dangerous goods in details based on each participant's job responsibilities are covered. The entire course content and training materials have been evaluated by the IATA and state authority of UAE (GCAA).

Trainings are provided on aviation, airline, cargo and dangerous goods.

Top priority

The primary purpose of these courses are to ensure proper safety is maintained throughout and during cargo movement and at the same time complying with the mandatory legal requirements as no part of the business is more important than safety.

The International Civil Aviation Organization (ICAO) and International Air Transport Association (IATA) mandate that every person handling cargo must undergo training based on their job responsibilities.

"Dangerous Goods has its own industry for whom it is necessary to follow the regulations based on their products such as perfume, chemical and battery industries etc., in addition to that, it is mandatory for every chain of the supply chain to follow the

regulations to ensure safety," ICAO says.

Course & Career Prospects

All DG courses are certified by IATA and the popular courses taken under Dangerous goods courses are IATA DGR Category 6 for air cargo and freight forwarding industry and IMDG code for sea freight industry.

Since Dangerous Goods certification is a must for cargo, freight and logistics industry, the career opportunity is very bright if the candidate meets all other requirements of the employer.

Participants taking this course must be fluent in English and preferably a graduate. They also must have a minimum of one year air cargo experience to understand cargo and Dangerous Goods terminologies.

Students are assessed by course assignment during the course and final assessment is done by a written test paper which is approved by IATA and state authority (GCAA). Duration of the course is 40 hours and will be conducted in five consecutive days.

"Test paper provided is set by the head instructor of the training organization and will be vetted by both country civil aviation authority and IATA. Only approved test paper will be used to evaluate participants competency," said Balaji.

There is no field training provided for Dangerous Goods. However, participants can contact the academy or instructor, whenever they need clarification, support during handling of physical Dangerous Goods shipments, according to Balaji.

Regulations mandate that the organization intended to deliver

Dangerous Goods training must have qualified instructor & infrastructure. Instructor qualification such as IATA DGR CAT 6 certification, Professional Skills for Dangerous Goods Instructor course, a minimum of five years physical dangerous Goods handling experience, in addition to all these, the instructor and training organization must be approved by the country's civil aviation authority.

Dangerous Goods Management

Balaji exclusively also shared with us the details of his new company before its official soft launch on the 27th of April.

Based in Netherlands since 1987, Dangerous Goods Management UAE (DGM - UAE) is an internationally recognised expert in Dangerous Goods and hazardous materials transportation solutions by Air, Sea, Road, and Rail operating from more than 30 offices in six continents with the services of Training, operations, consultation and auditing.

DGM develops comprehensive dangerous goods solutions to a large variety of customers of all sectors and industries (logistics, chemical, oil and gas, energy, freight forwarders, air, road, maritime transport companies).

It has been recognized by Governments and International Organizations such as International Civil Aviation Organization (ICAO), strategic partner IATA and by International Federation of Freight Forwarders (FIATA).

Networks supported by DGM - UAE include, Oil & Gas, Chemicals, Freight Forwarders, Hospital & Medical Sector, Pharmaceutical & Healthcare, Energy Automotive and Air, Sea and Road Transport.



MHKTS COLD STORE center aims to bridge gap in Dubai



P.P. Kariappa, CEO of MHK Trading & Ship Chandlers LLC (MHKTS), center, with Varun Viswanath (left), GENAVCO Assistant Sales Manager and Khatib Mohd Saeed, MHKTS manager-operations warehousing & logistics, at the company's newly-opened state-of-the-art cold store logistics center in Ras Al Khor.



FEATURES



At Ras Al Khor Industrial Zone, it's common to see huge warehouses but one stands out with its state-of-the-art cold storage facilities designed to bridge the gap for the need for more amid Dubai's ever increasing appetite for imported food and frozen products from all over the world.

P.P. Kariappa, CEO of MHK Trading & Ship Chandlers LLC (MHKTS), says their newly-opened 3PL cold store logistics center was built to address the growing needs of Dubai for more temperature controlled storage facilities.

Costing more than \$10 million, the MHKTS cold store offers appropriate storage for all kinds of food and specialized products with more than 6,000 pallet positions under

controlled temperatures ranging from +10 to -20 degrees centigrade.

Spread across 80,000 sq ft, the refrigerated warehouse plant has 14 chambers and uses the ammonia-based refrigerant, thus, assuring efficiency and economic usage.

Khatib Mohd Saeed, MHKTS manager-operations warehousing & logistics, said they opened the plant in April and its clientele from the food, agriculture, pharmaceutical and the manufacturing industries are growing.

Originally from Mumbai, India, Saeed first came to the UAE in 1990 and had spent the past 26 years in the logistics and warehousing industry.

"The future for Dubai's logistics industry is good," he said. "There are

millions of people who live in the city and millions more come and go every year for different events and tourism. I would say the industry grows 5 to 10 percent every year. People have to eat," he said.

Their location in Ras Al Khor also sets them apart as it is in the heart of the city compared to other cold storage warehouses in other free zones.

"We are ideally located in Ras Al Khor. Others are located in Sharjah, Jebel Ali, Al Quoz, Techno Park, which takes time to reach," said Saeed.

Professionally managed by a team of highly experienced personnel in the industry, the MHKTS 3PL also boasts of the latest in warehouse technology known as the Stow Shuttle System from GENAVCO.

It is the first cold storage center in the UAE to use the Stow Shuttle System which uses a remote control system to store and retrieve packages from the pallet.

"We did our research and found out that GENAVCO is the market leader when it comes to providing pallets and the stow system. It did the work for IKEA which involves about 150,000 pallets," said Saeed. "We

“There are millions of people who live in the city and millions more come and go every year for different events and tourism. I would say the industry grows 5 to 10 percent every year. People have to eat”



FEATURES

“We did our research and found out that GENAVCO is the market leader when it comes to providing pallets and the stow system. It did the work for IKEA which involves about 150,000 pallets”



want to we want to provide the best for this facility in terms of quality and services.”

The warehouse operations manager said this system saves space and time and makes inventory easier.

Homegrown

The company CEO said the cold storage center is part of the Mir Hashem Khoory (MHK) Group, one of the pioneers in the UAE’s real

estate and gold trading industries.

From its humble beginnings in 1963, the business had since grown to a multi diversified portfolio of dynamic business enterprises in real estate, healthcare, education, trading, ship chandelling, marine repairs and logistics, facilities management, construction, manufacturing and even investment consultancy.

The late Mir Hashem Khoory, the Emirati businessman who formed the firm was the principal board member of the Dubai Chamber of Commerce and the National Bank of Dubai.

“He is a true visionary. His life and achievements proved that one can achieve success by confidence, courage, conviction and hard work,” said Kariappa who himself started from the bottom of the corporate ladder before reaching his current status as CEO.

In 2014, the MHK Group established MHKTS to serve the needs of the local food industry, specializing in supplying fresh chilled/frozen foods, including poultry, beef, seafood, mutton/lamb, delicatessens, dry foods, dairy products, branded consumer products, janitorial and ship spares.

From that venture came the idea to open the MHKTS 3PL center.

“We thought why can’t we start our own facility? So this was how it came about. We’re keeping our products but at the same time, we’re offering our facilities for other businesses that need our services,” said Saeed.

Kariappa said the UAE logistics industry has a lot of potentials because of its ideal geographical location in the Middle East and the latest infrastructure in land transportation and aviation and their company wants to grow with it.

“Dubai has been the logistics hub in the Middle East and over the next three years, we believe it will get even bigger,” he said.



CARGO ZONE DUBAI AIRSHOW 2017

New to the Dubai Airshow 2017, the Cargo Zone will host the industry's leading experts, gathered together to discuss the air cargo industry and the role of the UAE as a strategic hub.

The Cargo Zone at the Dubai Airshow will host a one day conference alongside a dedicated exhibition on the show floor.

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India sets focus on growing air cargo industry

The Airports Authority of India (AAI) has prepared a roadmap to create cargo infrastructure and facilities at 24 AAI airports to push economic growth in all of the country's regions. The total freight handled in 2006 was a meager 0.5 MMT. Today, it's about 3 MMT, proof of huge potentials in the cargo industry.





Despite some regional airlines (Vijayawada-based Air Costa and Bengaluru-based Air Pegasus) in India folding up in double quick time, the Indian civil aviation sector has something to cheer about.

The passenger numbers are amazing, growing at 18.9 percent (both domestic and international) between April 2016 and February 2017, though the cargo numbers are just half that (9.3 percent). The freight numbers are going to go north as there is considerable e-retail that is happening, besides a number of initiatives that the government has taken to add to that growth.

Reducing Dwell Time

The main steps taken by the government are many and the air cargo community is gung-ho about the policies. The Ministry of Civil Aviation (MoCA) recently got a study done on cargo dwell-time at six major airports to figure out why the dwell time at Indian airports were higher.

The study suggested corrective action at airports and one of the first actions was taken on April 1, 2017 when the free period for air cargo was reduced from 72 to 48 hours. Dwell time is that time the cargo spends within the airport from unloading to pickup. The yardstick for efficient logistics is faster unloading and pickup of cargo at airports.

The Minister of State for Civil Aviation Jayant Sinha recently stated in the Indian Parliament that the Airports Authority of India had prepared a road map to create cargo infrastructure and facilities at 24 AAI airports initially to provide impetus to economic growth and development on a pan-India basis to ensure harmonious growth for all regions in the country.

More importantly, the regional connectivity scheme (RCS) called 'UDAN' (ude desh ka aam nagrik – enabling the common man to fly) took off in April end with Prime Minister Narendra Modi flagging off the first 'UDAN' flight from Shimla to Delhi.



Handling of dangerous goods at Chennai Airport

The RCS is expected to positively impact the air cargo sector as the regional operators will be looking at different revenue streams, one of which is opening up movement of air cargo from Tier II and III cities which are desperately waiting for air connectivity.

Route Incentives

As provided for in the National Civil Aviation Policy (NCAP) 2016, air freighter operations at RCS airports are entitled to excise duty at 2 percent rate on aviation turbine fuel (ATF) for a period of three years.

And upon transition to the new regime of Goods and Service Tax (GST), rates will be as applicable as determined under GST and exemptions/concessions are expected to be given to the current reduced level of taxation to keep the growth momentum going.

Airport operators (whether under the ownership of the AAI, State Governments, private entities or the Ministry of Defence) will not levy Landing Charges and Parking Charges; and Terminal Navigation Landing Charges (TNLC). However, Route Navigation and Facilitation Charges (RNFC) will be levied by AAI on a discounted basis @ 42.50 per cent of normal rates.

The other initiatives include:

a) The concept of 24x7 customs clearance of import/export cargo 13

airports, expected to have quicker turnaround times;

b) The concept of "Single Window" has been launched by Customs with effect from April 1, 2016 in a phased manner which inter-alia ensures on-line clearance from various regulatory agencies.

c) For handling international cargo at its airports, AAI has provided Automatic Storage & Retrieval System (AS&RS) as well as elevated transfer vehicle (ETV) facilities for handling both import and export cargo respectively at Chennai and Kolkata airports.

d) All the international air cargo terminals managed by AAI are well equipped with sufficient storage space, cargo handling equipment, cold rooms for perishable cargo and other basic facilities.

e) The Common User Domestic Cargo Terminal (CUDCT) concept has been introduced for maximum utilization of facilities. The terminals will be capable of accommodating cargo from all over the country including perishable goods, medicine and other high value and express delivery shipments.

With all these initiatives, there is incremental growth in air cargo movement and the government of the day must be appreciated for the efforts it is taking to boost economic development. As per the Directorate



FEATURES

“The vision of AAICLAS is to become the foremost integrated logistics network operator in India with primary focus on air cargo handling and allied services, achieving 1.50 million tonnes of air cargo handled, with a turnover of \$120 million. It will also establish a working Free Trade Warehousing Zone by 2022-23. In all, the AAI has chalked up investments of about \$3 billion in the next five years.”

General of Commercial Intelligence and Statistics, the share of air transport in the total exports of the country in terms of value has risen considerably.

Air cargo business has grown almost six-fold in the past decade. The total freight handled in 2006 was a meagre 0.5 MMT which has now increased to about 3 MMT. Though the business is quite less as compared to other countries, there is huge potential for growth.

AAI Chairman Guruprasad Mohapatra acknowledges that the host of measures initiated by the government will boost and sustain economic growth in a steady manner. The policies look at the sector in a holistic manner covering different segments such as cargo, MRO, general aviation, aerospace manufacturing, skill development etc.

The government is encouraging use of technology, infrastructure development, simplified procedures etc. to catch up with the world having lost out in archaic systems and procedures. “The country now is on the right track.”

One of the many upgradations happening at Indian airports has to do with reducing delays on ground and in air. The authority has installed the Central Air Traffic Flow Management (C-ATFM), making India the seventh country to have this, expected to help in optimum utilisation of major resources – airport, airspace and aircraft.

Improving Logistics Network

Also the government recently set up a subsidiary of AAI, the AAI Cargo Logistics & Allied Services Company (AAICLAS) which is to focus on air cargo handling and allied services,



warehousing and contract logistics.

The vision of AAICLAS is to become the foremost integrated logistics network operator in India with primary focus on air cargo handling and allied services, achieving 1.50 million tonnes of air cargo handled, with a turnover of \$120 million. It will also establish a working Free Trade Warehousing Zone by 2022-23. In all, the AAI has chalked up investments of about \$3 billion in the next five years.

Yes, India has a long way to go in improving its logistics. Currently, the annual logistics cost of the world is estimated at about \$3.5 trillion. India spends around 14.4 per cent of its GDP on logistics and transportation as compared to less than 8 per cent by developing countries. Indian freight transport market is expected to grow at a CAGR of 13.35 percent by 2020 driven by the growth in the manufacturing, retail, FMCG and e-commerce sectors.

Freight transport market in India is expected to be worth US\$ 307.70

billion by 2020. In India road freight constitutes around 63 percent of the total freight movement consisting of 2.2 million heavy duty trucks and 0.6 million light duty trucks annually.

The road freight movement is expected to increase at a CAGR of 15 percent. The sea freight consists of around 9 percent of the total freight market and is mainly used as a major mode for imports and exports. The air freight consists of around 1 percent of the total freight market which is estimated to grow around 12.5 percent CAGR over the next 5 years.

e-Commerce—the driver

e-Commerce is picking up fast in India, though it is way behind China. With \$681 billion in online retail sales

in 2016, China is the largest market for e-commerce globally, followed by the US, and the fastest growing one is India.

According to a study by Forrester Research, approximately a fifth of total retail sales will take place online by 2021 in Asia Pacific, with 78 percent of that coming from mobile, up from 63 percent in 2016. The study adds that online retail via mobile will grow at a CAGR of 15.6 percent, to reach \$1 trillion in 2020, up from \$539 billion in 2016.

China accounts for nearly 80 percent of online retail sales in Asia-Pacific, and Forrester expects it to become the first market to reach \$1 trillion in online retail sales in 2020.

More than 19 percent of all retail sales in China take place online, and it will reach 24 percent by 2021. The Indian market is expected to reach \$64 billion by 2021, growing at a five-year CAGR of 312 percent. What better market situation than this.



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TRUCKING

VOLVO:

Intelligent safety systems will keep roads safer

"It's great that the legislation is becoming stricter but I still feel the legal requirements are too low. If you are driving at 80 km/h when the emergency braking system is deployed, you need to cut your speed by far more than just 20 km/h to avoid a massive collision if the vehicle in front has come to a standstill." - Carl Johan Almqvist, Traffic & Product Safety Director at Volvo Trucks.





Carl Johan Almqvist
Traffic & Product Safety Director at Volvo Trucks

Current EU law requires emergency braking system to reduce the truck's speed by 10km/h. Next year, this will be tightened to 20km/h.

More vehicles on the roads, a faster traffic flow and a distracting stream of information all impose considerable demands on both commercial vehicle drivers and car drivers.

On the other hand, there has never been more opportunities for the person behind the wheel to drive more safely than there is today. The active safety systems found in many modern cars and trucks make it far easier to avoid incidents and accidents.

As of November 2015 there is an EU-wide legal requirement for new two- and three-axle heavy trucks to be equipped with the function automatic emergency brake. The aim is to reduce accidents in which a truck drives into the back of a vehicle in front of the truck, an accident scenario that accounts for about

one-fifth of all road accidents involving trucks.

At present, legislation requires that the emergency braking system must reduce the truck's speed by 10 km/h. Next year, this will be tightened to 20 km/h.

"It's great that the legislation is becoming stricter but I still feel the legal requirements are too low. If you are driving at 80 km/h when the emergency braking system is deployed, you need to cut your speed by far more than just 20 km/h to avoid a massive collision if the vehicle in front has come to a standstill," says Carl Johan Almqvist, Traffic & Product Safety Director at Volvo Trucks.

Volvo Trucks has developed a system that goes well beyond both current & future legal requirements. The system, which was introduced in 2012, focuses primarily on alerting the driver to the risk of a collision.

"In many cases, this is enough for the driver to quickly assess the situation and avoid an accident," explains Carl Johan Almqvist.

The emergency brake is only used if it is absolutely necessary, and it is deployed extremely quickly.

The braking speed - or retardation to

use the correct technical term - is about 7 m/sec², which is on par with what many passenger cars can manage. In practice this means that the truck's speed can be cut from 80 to 0 km/h in about 40 metres.

The system monitors the vehicles in front with the help of camera and radar technology and functions irrespective of whether it is sunshine, mist, fog or darkness.

If there is a risk of collision, the driver is alerted via gradually escalating light and acoustic signals. If the system does not detect a response from the driver, the truck automatically starts braking gently. If the driver still does not respond, the emergency brake is deployed until the vehicle comes to a complete standstill.

After a further five seconds without any movement of the steering wheel or other reaction, the handbrake is automatically engaged, a safety measure to prevent the truck from rolling if the driver is in shock or is unconscious.

When the emergency brake is deployed, the brake lights start flashing to warn vehicles to the rear,



TRUCKING

“Our active safety systems are part of a holistic solution that clearly helps reduce risks in traffic, but it is important to bear in mind that technology alone cannot do the job. A safe traffic environment requires active interaction between all road users. An experienced, attentive driver who handles his or her vehicle responsibly is still the best form of accident prevention”



and when the truck's speed drops to 5 km/h the flashing emergency warning lights are also activated. Volvo's system also functions on

statistics. However, Volvo Trucks is convinced of the benefits of the emergency braking system and other active

Almqvist.
Examples of Volvo Trucks' intelligent safety systems

- Adaptive Cruise Control, active



curvy roads and can differentiate between roadside guard rails and genuine obstacles such as vehicles including motorbikes. In order to gain the full benefit of the system, it is essential to ensure that all functions, such as the ABS brakes, are activated on both truck and trailer.

Considering the short period that has passed since the introduction of emergency brake legislation, it will take some time before its positive effects are reflected in accident

safety devices. "Our active safety systems are part of a holistic solution that clearly helps reduce risks in traffic, but it is important to bear in mind that technology alone cannot do the job. A safe traffic environment requires active interaction between all road users. An experienced, attentive driver who handles his or her vehicle responsibly is still the best form of accident prevention," says

cruise control that helps the driver maintain a set timegap to the vehicle in front.

- Collision Warning with Emergency Brake, alerts the driver if there is a risk of collision with a vehicle in front, activating the brakes if necessary.
- Driver Alert Support, notifies the driver to take a break if it detects any sign of driver inattentiveness or drowsiness

materials handling

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AIRLINES

British Airways set to launch new Middle East routes and offers

DUBAI: Britain's flagship carrier announced it will launch 22 new routes this year to expand its network of onward connections for the UAE and the rest of the Middle East along with new offers that will enhance passenger experience while travelling with British Airways.

Robert Williams, the new head of sales for Asia-Pacific and the Middle East of British Airways, told **Air Cargo Update** in an interview on the sidelines of the recently-held Arabian Travel Market, the region remains extremely important and its aviation industry's competitive nature calls for enhanced services which BA is ready to invest on.

Based in Singapore and reporting directly to the airline's Head of Global Sales in London, Williams' new role makes him responsible for managing the airline's growth and development across Saudi

Arabia, the United Arab Emirates, Kuwait, Bahrain, Oman and Qatar—some of British Airways' most important overseas markets.

His appointment comes in the heels of the airline's global announcement to boost its customer experience by investing in increased excellence in premium cabins and more choice and quality across all cabins and on-the-ground services.

"We've completed 85 years of successful operations here in the Middle East and the region continues to remain important to British Airways. It's an exciting time for us at British Airways and we are committed to investing in our customer experience in a rapidly evolving aviation industry. Our customers will continue to notice significant enhancements to their travel experience when flying with us," said Williams.



Robert Williams
BA head of sales for Asia-Pacific & ME

Williams holds a degree in French and Management Studies from the University of Leeds. He joined British Airways in 2007.

Prior, he worked for APL, the transportation & container shipping company which is part of the Singapore-based NOL Group where he held a variety of positions across Europe, including the UK and the Netherlands.

Ethiopian teams up with NGOs, Airbus to fly relief goods to East Africa



ADDISABABA: Ethiopian Airlines has teamed up with a number of international NGOs and the Airbus Foundation to transport 9 tons of humanitarian cargo from Toulouse, France to Ethiopia for distribution to drought-prone areas in the East African region.

The German NGO humedica e.V. (Humedica International Aid),

and the National Disaster Risk Management Commission for further distribution to refugee camps as well as health stations.

Aviation Without Borders and the Airbus Foundation agreed to have the humanitarian relief be shipped through Ethiopian Airlines' newest A350 XWB airplane.

The humanitarian cargo, destined to provide relief to drought prone areas in the East African region, consisted of diarrhoeal disease kits, emergency food rations, interagency emergency health kits and clothing.

The goods will be handed over to the Ethiopian Airlines Foundation, the Ethiopian Administration for Refugee and Returnee Affairs

and the National Disaster Risk Management Commission for further distribution to refugee camps as well as health stations.

"We are honoured to be working with humedica, Aviation without Borders and the Airbus Foundation to perform this humanitarian flight. The acceptance of our latest A350 XWB is made more meaningful as we transport much needed relief goods to the drought affected areas in the region. Ethiopian Airlines will continue with its leadership role in fulfilling its corporate social responsibilities, focusing as much on sustainability and social responsibility as on pure business performance," said Tewolde GebreMariam, Group Chief Executive Officer Ethiopian Airlines.



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AIRLINES

SriLankan Airlines gears up for more flights in the Middle East



Sri Lanka's flag carrier is poised to increase flights to Dubai this year in a bid to capture at least 25 percent more of the growing GCC tourism market looking for alternative destinations in the Indian subcontinent.

SriLankan Airlines Chief Commercial Officer Siva Ramachandran said Sri Lanka welcomed more than 2 million tourists in 2016 and is bent on increasing these numbers by offering better routes, sights and places to visit as well as enhanced technology.

SriLankan Airlines will boost capacity on the Dubai-Colombo route by making it an all-widebody service served by the airline's Airbus A330-300 aircraft and additional frequencies later this year.

"SriLankan Airlines has been strategically expanding its reach in the region, thereby offering our passengers an enhanced travel experience and an extensive range of destinations. We welcomed over 100,000 visitors from the GCC countries in 2016 and this year we are looking forward to achieving a 25% increase in this number," said Ramachandran.

Compared to other markets, Arab tourists tend to come with their families, stay longer and prefer high-end hotels and places to visit, providing more tourism dollars for Sri Lanka.

The airline executive who has been in the industry for the past 40 years working for different airlines in 12 global cities across the world said Sri Lanka is ready to welcome more Muslim tourists with plenty of Halal shops and items specifically tailored for their needs.

SriLankan Airlines first flew to Dubai in 1979. It currently has 24 planes and is a member of OneWorld Alliance.

"Essentially, we've been associated with Dubai since 1979. We want to make a greater presence in the Gulf region, the whole Arab world from a tourism perspective," said Ramachandran.

"Tourism is growing phenomenally in Sri Lanka over the last decade, at the end of problems with insurgency. We're growing at 15 to 20 percent rate every year. Last year, we had more than 2 million tourists," he added. "As an airline, we're part and parcel in the growth of our country's tourism industry. We're looking at increasing flights to Dubai, India and China this year."

More high-end and boutique hotels are also opening up soon in Sri Lanka's business capital Colombo like Shangri-La and Grand Hyatt.

Other route expansion

Apart from Middle East expansion,

SriLankan Airlines is also adding three new destinations in India, which is one of the airline's key focus destinations for transit and tourist traffic.

With the addition of flights to Hyderabad, Coimbatore and Visakhapatnam, the airline will now fly over 120 flights per week to 12 Indian cities, making it the largest foreign airline to fly to India. The airline will also look to add frequencies to its daily flights to Mumbai and New Delhi, come July.

SriLankan Airlines also intends to widen its international reach by launching a foray into Australasia, with flights planned to Melbourne this winter.

Initially, four flights a week are planned between Colombo and Melbourne, as the airline anticipates to serve leisure and VFR travellers between the two countries, as well as carrying connecting passengers from the Middle East and the subcontinent.

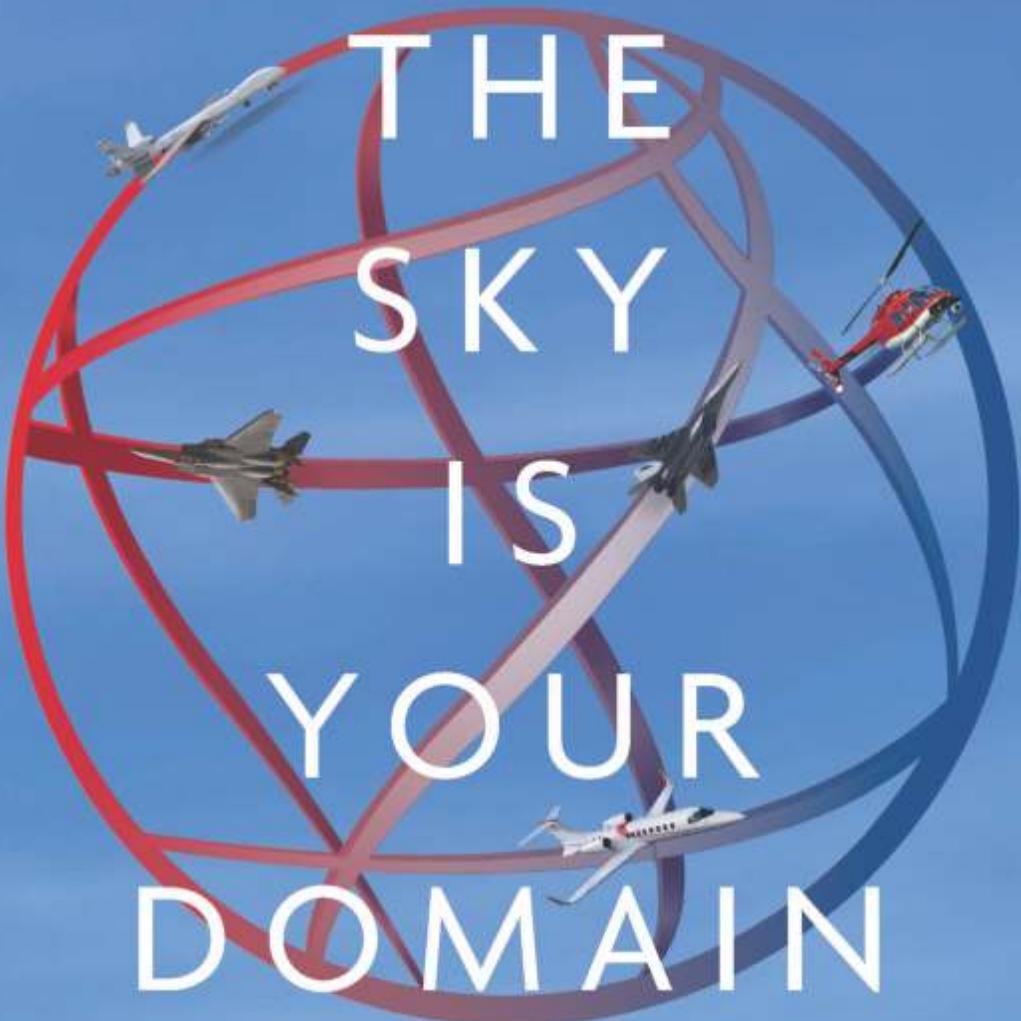
With tourist demand on the increase from the Far East, SriLankan Airlines also plans to beef up its services to the Asia-Pacific region.

The airline, which currently flies to Beijing, Shanghai, Guangzhou and Kunming in China, with a total of 15 weekly flights, will now fly daily to Guangzhou from July.

Sri Lanka is known for its pristine beaches, lovely mountains, wildlife and casinos mainly financed by Chinese investors.



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AIRLINES

Qatar Airways Cargo launches 4th Pharma Express freighter



DOHA: Qatar Airways Cargo is increasing its Pharma Express flights to 10 each week beginning this month with the launch of its 4th freighter service out of Basel on May 8

The airline, the world's third largest international cargo carrier, is seeing rapid growth in airlifting pharmaceuticals and healthcare products. Volume rose by 39 percent in temperature-controlled shipments, thus far, compared to the 2015-16 records.

The cargo carrier recently added Sao Paulo as its 71st destination to the expanding QR Pharma network and added the 12th Boeing 777 freighter to its fleet.

Ulrich Ogiermann, Chief Officer Cargo said, "There is a growing demand worldwide for the safe and reliable

transportation of pharmaceuticals. By increasing capacity from Basel, the hub of the Swiss pharmaceutical industry, we are able to provide increased uplift to our customers as well as a seamless cool-chain for pharmaceutical exports out of Basel through our GDP-compliant hub in Doha."

"Our global customers benefit from additional capacity to import medicines and healthcare products from this major pharmaceutical hub to markets where they are required swiftly, via Qatar Airways scheduled or charter services," he added.

Qatar Airways Cargo pioneered the innovative and industry-leading Pharma Express flights in 2015, which currently operate from pharmaceutical hubs such as Brussels,

Basel, Mumbai, Ahmedabad and Hyderabad to bridge the world's major pharmaceutical trade lanes.

The routes are served by the Airbus A330 freighter aircraft, offering 65 to 68 tonnes of capacity each way.

A dedicated hub operations team proactively monitors climate-control on all temperature-sensitive shipments from end-to-end, to ensure the temperature-controlled process is seamless.

Additionally, the carrier also engages in regular external audits by shippers and forwarders to maintain the highest standards of compliance and service quality.

Qatar Airways Cargo has invested continuously in product development since the introduction of QR Pharma solution, the specialised air freight solution for time and temperature-sensitive pharmaceuticals and healthcare products.

As required by product specifications, pharmaceutical shipments are stored, transported and handled under strictly monitored conditions in a climate-controlled environment, during every stage of transportation, including ramp transportation, warehouse storage and aircraft-to-aircraft transfers.

The use of refrigerated trucks at the hub in Doha ensures the cool-chain is continuous and seamless.

Air Arabia's charity continues to touch lives

SHARJAH: 'Charity Cloud', Air Arabia's award-winning corporate social responsibility program, marked its 10th year anniversary this month with pledge to reach out more underprivileged groups.

First launched in 2007 in a remote village in Sudan, Charity Cloud had since built multiple clinics and schools in various communities in the region, spreading across Sudan, Yemen, Bangladesh, Sri Lanka and Egypt, the UAE government news agency WAM said.

At present, the initiative's schools operate in Sri Lanka, India, Turkey and Nepal.

Since its inception, over 70,000 patients have received medical treatment in its clinics and, at present, over 30,000 patients are treated annually. Each 'Charity Cloud' school caters to some 300 students every year. In addition, the program has launched over 70 aid-campaigns in over 12 countries across the Middle East, North Africa and Asia regions, during the past 10 years.

"Providing affordable air travel to passengers is at the core of



Air Arabia's philosophy, and we strongly believe it is equally important for us to reach out and support communities that are in need. Through our strong partnership with Sharjah Charity International, we were able to set the right foundation for sustainable educational and healthcare initiatives across many regional communities," said Adel Al Ali Group Chief Executive Officer of Air Arabia.

'Charity Cloud' accepts donations exclusively from passengers on board Air Arabia flights, using special envelopes that are available in their seats

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Q1 passenger traffic at DXB up 7.4 percent



DUBAI: Passenger traffic at Dubai International (DXB) climbed up 7.4 percent during the first quarter of 2017 to 22,496,596 compared to 20,948,690 recorded during the same period last year, according to traffic results released by Dubai Airports.

DXB, the world's number one airport for international passenger numbers, also posted growth in freight volumes during Q1 2017 with 636,479 tons passing through the airport, up 3.5 percent from the 615,144 previous record.

This result was positively impacted by an 8.4 percent boost in cargo volumes in March with 235,503 tons being handled compared to 217,202 tons in the same period last year.

"While there are fluctuations in growth market-by-market the overall trend is quite positive as evidenced by the 7.4 percent increase in passenger numbers during the first quarter. That result keeps us well on track to meet our 2017 forecast of 89 million passengers," said Paul Griffiths, CEO of Dubai Airports.

During the first three months of the year, Eastern Europe was the fastest expanding market in terms of percentage growth at 33.3 percent as the appreciation of the Ruble against the US dollar over the past year has increased spending power in Dubai and spiked demand in the Russian market.

Asia was the next fastest growing market, with 22.6 percent as a result

of additional capacity provided by Emirates and flydubai in markets such as Thailand, China and the Philippines, and is followed by South America at 22.2 percent.

Conversely, the impact of travel bans and electronic device restrictions is starting to be felt on North American traffic figures, which were down 4.3 percent during March of 2017 versus the same period last year. Year to date traffic to and from North America is up 2.5 percent.

India remained the top destination country during the first three months of the year with a total of 3,031,866 passengers, followed by the UK with 1,618,334, Saudi Arabia with 1,572,963 and Pakistan at 1,166,642 passengers.



McCarran International Airport welcomes first nonstop flight from Munich to Las Vegas

LAS VEGAS: Condor Airlines celebrated its first nonstop flight from Munich to Las Vegas on May 3 which will operate twice a week – Wednesday and Saturday.

The flight caters to prospective German and European visitors to Las Vegas. Including existing nonstop flights from Frankfurt, Condor Airlines now offers six nonstop flights from Germany to Las Vegas via the McCarran International Airport which is located in the shadows of the world-famous Las Vegas Strip.

“With this new route, we are anticipating more than \$13.1 million in annual economic impact. International accessibility through non-stop service is key to keeping Las Vegas top of mind for millions of potential visitors

throughout Germany & Europe,” said Cathy Tull, senior vice president of marketing for the Las Vegas Convention & Visitors Authority.

The Boeing 767-300 will

provide economy, premium, & business class seating. The flight to Munich departs McCarran International Airport at 10:25 p.m. and arrives in Munich at 6:55 p.m. the subsequent day.

McCarran hosted more than 45 million passengers in 2015, making it the eighth-busiest airport in North America.



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AIRPORTS

Munich International Airport is 25 this month

Munich International Airport is celebrating its 25th year in the industry on May 17, 2017 with lots of plans for bigger and better years.

Since its establishment in 1992, more than 700 million passengers had used the airport's facilities and it had recorded more than 8.5 million flights over the past 25 years. The rate of passengers it handles had since quadrupled.

The first and only hub in Europe to boast of "five-star airport" status, Munich Airport is now aiming to become Germany's first airport to achieve carbon-neutral operations by 2030.

"Our goal must now be to maintain our excellent quality standards and continue expanding the services we offer travelers," said Dr. Michael Kerkloh, the President and CEO of Munich Airport.

Among the airport's latest milestones is Lufthansa's decision to station 15 Airbus A350 jets in Munich to serve long-haul routes.

Lufthansa and Munich Airport's joint venture, the midfield terminal, marked its first year anniversary in April with an impressive record 9 million passengers to have used its facilities.

The midfield terminal—the first to be built at a German airport—handled more than 74,000 flights during its first year, officials said.

Its construction has increased the capacity of Terminal 2, which is used by Lufthansa and its Star Alliance partners, by 11 million to 36 million passengers per year.

With its light-flooded spaces and



outstanding range of services, the new building proved to be a big hit with the airport's passengers and staff.

An underground personal transport system (PTS) takes barely a minute for the trip from the main Terminal 2 building to the satellite. This quick link also makes it possible for passengers departing from Terminal 2 gates to head over to the satellite and explore the new world of shopping and dining options available there.

2.74M passengers used Sharjah Airport in Q1 2017



SHARJAH: Sharjah International Airport welcomed more than 2.741 million passengers during the first quarter of the year, up by 2 percent compared to the same period year-on-year.

Aircraft movements also increased to 18,569 in the first quarter of 2017, a 2.85 percent growth compared with 18,054

recorded during the first quarter of 2016, according to the Emirates News Agency.

Ali Salim Al Midfa, Chairman of the Sharjah Airport Authority, said the figures are encouraging and bodes well with the emirate's plan for more improvements relevant to the Sharjah Tourism Vision 2021 which aims to

attract 10 million tourists.

Al Midfa said with the continuous support of H.H. Dr. Sheikh Sultan bin Mohammed Al Qasimi, Supreme Council Member and Ruler of Sharjah, and H.H. Sheikh Sultan bin Mohammed bin Sultan Al Qasimi, Crown Prince and Deputy Ruler of Sharjah and Chairman of the Sharjah Executive Council, the airport is up for more growth.

"The increase in passenger traffic in the first quarter of the year was driven by the growth in the number of passengers in January, during which the airport handled 969,633 passengers, a 4.31 percent growth compared with the figures for the same period in 2016. The airport served 827,369 and 944,038 passengers in February and March respectively, and we are happy with this growth that serves various sectors in the Emirate of Sharjah and the UAE," Al Midfa stressed.



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EXECUTIVE MOMENTS

Bricaud joins WFS as Global Head of People



Fabienne Bricaud

Worldwide Flight Services (WFS) has appointed Fabienne Bricaud to the post of Global Head of People, mainly tasked to oversee the company's 18,000 staff at 188 major airports in more than 22 countries.

WFS is the world's largest cargo handler and a leading provider of ground handling and technical services.

Fabienne started her career in the telecommunications and engineering sector with Alcatel-Alsthom, working with

its division in France & internationally.

In 2013, she became Group HR Director for Mobivia Groupe, Europe's largest independent automotive maintenance and repair services group which employs over 22,000 people. In her new role, Fabienne will be based in Roissy and report directly to Craig Smyth, CEO of WFS.

"This is a very important role in the new structure we are building at WFS and Fabienne's experience made her the stand-out candidate to join our team. She is a proven multi-site and multi-national HR Director who has successfully led a number of people transformational programs aimed at promoting robust, network-wide operational delivery cultures where delivering consistent levels of customer service and best in class safety & security compliance is important," said Craig.

Hogan is new Etihad Aviation Group president Baumgartner moves up as airline CEO



James Hogan

The Etihad Aviation Group Board of Directors has named James Hogan as the new president and CEO of the Group while Peter Baumgartner was promoted as the chief executive

officer of Etihad Airways effective May.

Hogan has served as Etihad Airways President and Chief Executive Officer since September 2006 until he assumed his new role.

HE Mohamed Mubarak Al Mazrouei, the group's board chairman, said in a statement: "Etihad Airways has been steadily evolving into the Etihad Aviation Group for a number of years. This has been driven by the formation of new companies, including Etihad Airways Engineering, Etihad Global Cargo Management Company, the Global Loyalty Company, Hala Abu Dhabi, and Etihad Airport Services."

"The acquisition of minority equity stakes in Alitalia, airberlin, Air Serbia, Air Seychelles, Etihad Regional

operated by Darwin Airline, Jet Airways, and Virgin Australia, has also necessitated the need for a dedicated team to manage our shareholding, and the delivery of wide-ranging synergies that are beneficial to all parties," he added.

Reporting to Hogan, Baumgartner will oversee the day-to-day running of Etihad Airways which include Flight Operations, Safety and Quality, Guest Services, Aviation Security, Sales, Network Operations, Etihad Airways Marketing, Etihad Airport Services – Ground, and Etihad Airport Services – Catering.

Baumgartner joined Etihad Airways in April 2005 from Swiss International Air Lines and has managed the airline's intense global commercial efforts during a period of rapid growth, both in terms of commercial expansion and the introduction of new product and service innovations.



Peter Baumgartner

Seko Logistics names new president of aerospace & aviation division



SEKO Logistics has named John Eastland as President of its Aerospace & Aviation industry vertical, based in Washington DC.

He was formerly Vice President, Domestic Product at Hellmann Worldwide Logistics, and earlier in his career held senior management positions at PGL, Estes Forwarding Worldwide and Allstates WorldCargo in the United States.

SEKO Logistics created a dedicated Aerospace & Aviation industry vertical at the start of 2016 to reflect its fast growth in the sector, and stated its intention to create global centers of excellence and core competencies to deliver value-added services and technology solutions for customers, as well as opportunities to drive cost out of their supply chains.

SEKO's solutions incorporate global aircraft manufacturing support, supplier management, government and defense services, and aviation logistics support for AOG shipments and parts for regular maintenance, repair and overhaul operations.



Boom Supersonic: The world's fastest plane



Blake Scholl, Founder & CEO-BOOM

DUBAI: The world's futuristic fastest plane is about to descend in major airports across the world with the prototype scheduled to be tested as early as next year, according to its maker Boom.

The start-up company mainly financed by Silicon Valley venture capitalists managed to raise as much as \$41 million in its initial phase, says Boom Founder and CEO Blake Scholl. His venture is envisioned to become a game-changer in the aviation industry.

In a press briefing held at Dubai Future Foundation premises, Scholl said the supersonic passenger plane is faster than the French-British 1960 joint venture Concorde with a 2.2 Mach speed.

Scholl said Supersonic commercial aircraft will connect the GCC to the rest of the world with flights up to 2.6X faster than conventional airliners. For example, a flight from Dubai to Sydney which takes 14:51 today, will take just 8:17 flying supersonic. In the same fashion, Dubai to New York will be 7 hours and 35 minutes versus 14 hours today.

"Compared to Concorde, designed in the 1960s, Boom will be 80% less expensive to operate—leading to affordable tickets for passengers and

profit opportunities for airlines. Key technologies for supersonic include carbon fiber composites, advanced aerodynamics, and modern turbofan jet engines. These technologies combine to enable an airplane faster than Concorde, yet quiet, efficient, and comfortable for passengers," said Scholl who is from Denver, Colorado.

Scholl's visit to Dubai was at the invitation of the UAE government but he declined to say if any of the major airlines in the country had made orders for the supersonic commercial plane.

He did disclose, however, that Virgin Atlantic had already placed orders worth \$5 billion.

"We are delighted to bring Boom to the UAE. UAE airlines already lead the world in travel experience, and the country is embracing other innovative transportation technologies, such as Hyperloop and drone taxis," said Scholl. "Supersonic flight will enhance UAE's status as the world's preeminent aviation hub, giving travellers more of the luxury they value most: time."

The Boom airliner seats up to 55 passengers in comfort and privacy with passengers experiencing less turbulence than old models.

The Boom's XB-1 Supersonic

Demonstrator, a 1/3 scale prototype aircraft, is under construction now and will fly in 2018. Passenger flights will begin in the early 2020s.

The XB-1 Supersonic Demonstrator will fly with hardware from General Electric (engines), Honeywell (avionics), Tencate (carbon fiber), with composite structures fabricated by Blue Force. Final assembly and vehicle integration are taking place in Boom's facility at Centennial Airport near Denver, Colorado.

Design Specifications: Boom Passenger Airliner

- Pilots: Two
- Length: 170', Wingspan: 60'
- Passengers: 55 standard
- Flight attendants: Up to 4
- Lavatories: 2
- Powerplant: 3X medium bypass turbofan
- Proprietary variable geometry intake and exhaust
- Aerodynamics: Chine, refined delta wing with swept trailing edge
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 Fax: 971 6 2822664
 www.unitranscargo.ru

SKA Group
 PO-50127, Dubai, UAE
 Ph: 971 4 8840800
 Fax: 971 4 8840808

Qantas Freight
 PO-111509, Dubai, UAE
 Ph: 971 4 2163746
 www.qantasfreight.com



Cargo IT Solutions

New Age Software & Solutions
 PO-61243, Jabel Ali, Dubai, UAE
 Ph: 971 4 8815154
 Fax-971 4 8816262
 www.newage-global.com



Logistics Services & Warehousing

Polar Star Logistics
 PO-20609, Dubai, UAE
 Ph: 971 42834775
 Fax-971 42834776
 www.polarstar.ae
 Info@polarstar.ae

Stalker
 PO-30280, Sharjah, UAE
 Ph: 971 6 5351403
 Fax: 971 6 5351404
 ashok20@eim.ae

Logimart
 Jumeirah Lake Towers
 PO-215201, Dubai, UAE
 Ph: 971 44504712/13/14
 Fax:971 4 5515009
 www.logimart.com



Courier services

Skycom Express
 PO-233573, Jumeirah Lake Tower, Dubai, UAE

Customer Service No.
 600532224
 www.skycomex.com

Aramex
 PO-3841, Airport Rd, Al Garhoud, Dubai, UAE
 Ph: 971 4 281115
 Fax: 971 4 2865050
 www.aramex.com

DHL Express
 PO-6252, Meydan Rd, Nad Al Shebal Dubai, UAE
 Ph: 971 8004004
 www.dhl.ae

Fedex
 PO-9239, Dubai, UAE
 Ph.: 971 4 2995000
 Fax: 971 4 2995365
 www.fedex.com



Ground handling

Jetex
 P.O. Box:54698,Dubai
 Tel:+971 4 268 9910
 Fax: + 971 4 212 3999
 fltops@jetex.aero

Hadid Int'l Services
 P.O. BOX 54508,Dubai
 Tel:+ 971 4 299 7777
 Fax: +971 4 299 7700
 uae@hadid.aero

DNATA
 P.O. BOX: 522, Dubai, UAE
 Tel: 971 4 606 4000
 Facsimile: 971 4 606 4040
 www.dnata.com

Sharjah Aviation Services (SAS)
 P.O.BO:70888
 SHARJAH
 INTERNATIONAL AIRPORT AREA
 TEL: +971 6 514 1111
 FAX: +971 6 558 0361
 info@sharjahaviation.com

Quick References

Courier Services

Skycom Express	600532224
TNT Express	8004333
UPS	8004774
First Flight Courier	042627766
Aramex	600544000
DHL Express	8004004
Fedex Express	80033339

Cargo Services

Trade Well Cargo	065434827
Sat Albatros Sea Air Services	042997911
Otta Cargo	048813388
Sntta Cargo	065623616

Logistics Services

Kat World Wide Logistics	042826998
Ceva Logistics	048860399
Kuehne+Nagel	048141600
Agility Global Logistics	048131222
Gulf Agency Company	048818090
Barloworld Logistics	048819595
Panalpina World Transport	048701111
Stalker	065351403
DB Schenker Logistics	042149100
Emirates Logistics	042993971
Parco Logistics	048830588
Al Futtaim Logistics	048818288
Polar Star Logistics	042834775
Mateen Express	042140100
Business Way Freight	042834222



Airport Show Dubai 2017

The world's leading B2B event for airport procurement, supplies, solutions and enjoys solid support from both the government and private sectors and is an industry favorite. The event gathered 7,166 aviation professionals who networked, sourced their product requirements at the 2016 show.

Dubai International Convention & Exhibition Centre (DICEC), Dubai, UAE

May 15-17, 2017

Air Cargo Europe 2017

This four-day transport logistics event is the International Exhibition for Logistics, Mobility, IT and Supply Chain Management and the world's biggest trade fair for freight transport by road, rail, water and in the air, in all its complexity. Air Cargo Europe, an exhibition of the global air freight industry, is integral to transport logistic.

Messe Munchen | Munich, Germany

May 09-12, 2017



Air Cargo - 2017: Creating Cargo Connections

AirCargo brings together all actors in the air cargo supply chain in one location to discuss trends, challenges, opportunities and the future of the air cargo industry. Airlines, airport authorities, freight forwarders and expediting companies along with the vendors who support them are all in one place.

Renaissance Orlando at SeaWorld | Orlando, Florida

04-06 June, 2017

West Africa Modern Airports Conference

An offshoot of a similar conference held in January in Kenya, the West Africa Modern Airports Conference is a major platform for industry stakeholders to accommodate approximately 5 million tourists annually in the region.

Senior decision-makers from government offices, civil aviation, airports and the private sector are expected to converge in this two-day event.

Kempinski Hotel | Accra, Ghana

June 20-21, 2017

2017 EMEA Supply Chain & Logistics Summit & Expo

This summit, now on its 19th year, will give you the opportunity to listen to some of the most inspiring thought leaders from across a wide spectrum of industries. The sessions will challenge what you already know and give you the opportunity to get involved and ask the questions you've always want answered. Alongside traditional presentations there are also active case studies, in-depth discussions, live showcases and discussions.

Hotel Rey Juan Carlos I, Barcelona, Spain

June 20-21, 2017

3rd World Specialty Logistics Fair

June 2017 will see the return of The World Specialty Logistics Fair, the exclusive conference for WCA Perishable, WCA Time Critical & WCA Pharma members.

At this event, members will set global standards for pharmaceutical & life science handling, distribution and transport and international temperature controlled logistics.

Shippers, manufacturers, airlines, GHA, shipping lines will all adopt the standards set out and ensure the global pharmaceutical supply chain is good enough to ensure that all patients receive the care and attention they deserve.

JW Marriott Marquis Miami Hotel | Miami, Florida

June 23-26, 2017



The 17th China International Transportation & Logistics Expo

This expo will bring together more than 400 leading players in the transport and logistics world and some 30,000 industry professionals. This is a platform for meetings, investments and financing opportunities as well as a forum for the latest in industry technologies.

Chengdu Century City New International Convention & Exhibition Center | Chengdu, China

June 28-30, 2017

ASEAN e-Commerce Logistics & Delivery

ASEAN E-commerce Logistics and Delivery is a key strategic event which will delve into the biggest trends affecting the industry such as cross-border, last mile delivery, and the retailer/platform relationship.

By defining key strategies for success and outlining the way upcoming trends will impact e-Commerce, this conference will allow industry players to better understand how to make the changes necessary for the future

Suntec, Singapore

July 04, 2017

India Warehousing Show

India Warehousing Show is a 3-day event held in July at the Pragati Maidan in New Delhi, India. This event showcases products like highlight of the business calendar for the entire supply chain industry in India, among others, in the logistics & transportation industry.

Pragati Maidan, New Delhi India.

July 27-29, 2017

To view Careers in Aviation Industries visit:

<http://www.aircargoupdate.com/index.php/careers>

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